

Ms Biljana Nikolova

Mobile: 0403 038 810, E-mail: biljana.nikolova@nab.com.au

Work Experience

- nabCapital**
A Division of National Australia Bank Ltd
Integrated Capital Solutions – Corporate Finance
- Jan 2008 - current* Senior Associate
Duties:
- Origination and execution of private equity transactions in a broad range of industries with a single company investment target of AUD5mil to AUD20mil
 - Financial modeling, capital structuring and valuation of companies
 - Ongoing monitoring and management of existing investments
- ANZ Banking Group Ltd**
Institutional Banking – Client Insight Team
- Mar 2006 – Dec 2007* Senior Corporate Finance Manager
Duties:
- Provision of corporate finance and private equity advisory services - capital structuring, capital raising, acquisition finance structuring and balance sheet efficiencies advise to high profile clients
 - Financial, industry/peer analysis for clients in broad range of industries
 - Preparation and delivery of high quality client presentations to senior members of high profile public and private clients
- Institutional Banking – Financial Institutions Group**
- Sep 2004 – Mar 2006* Manager Research and Analysis
Duties:
- Managing a portfolio consisting of Government Accounts, Foreign Banks, Fund Managers and SPVs
 - Deal structuring, detailed risk analysis (financial/credit analysis, industry analysis, identification of trends, peer analysis) and negotiation of legal documentation
 - Ongoing risk management (handling of excesses, annual reviews, risk rating, covenant compliance, etc) incorporating client interface
 - Provision of advise on credit policy and processes in Inst. Bank
- Corporate Banking**
- Jan 2001 – Sep 2004* Account Manager
Duties:
- Preparation, assessment and completion of credit proposals
 - Ongoing monitoring, credit assessment, financial analysis, modeling and risk assessment of clients
 - Identifying new business opportunities and turning these opportunities into qualified leads
 - Building, managing and maintaining relationships with existing clients

Educational Background

- 2005 – current* **University of New South Wales**
PhD – Banking and Finance
- Area of specialization: Emerging Markets
- 2000 – 2002* **University of New South Wales**
Master of Commerce Degree
- Specialisation: Finance

- 1996 – 1999 **University of New South Wales**
Bachelor of Commerce Degree (with Merit)
 • Majors: Finance and Human Resource Management
- 1993 –1994 **Borah High School**
 Boise, Idaho (USA)
Diploma of High School Graduation
- 1990 – 1993 **Rade Jovcevski-Korcagin/High School**
 Skopje, Macedonia (Europe)
 • Completed three years of high school education

Journal Publications

- June 2007* **Journal of Economic Integration:** “Analysis of Mean and Volatility Spillovers Using BRIC Countries, Regional and World Stock Index Returns”
- Accepted* **Global Finance Journal:** “Return, Volatility Spillovers and Dynamic Correlation in the BRIC Equity Markets: An Analysis using a Bivariate EGARCH Framework”

Academic Presentations

- April 2007* **Global Finance Conference 2007** - hosted by La Trobe University, Melbourne
 Presented paper: “Return, Volatility Spillovers and Dynamic Correlation in the BRIC Equity Markets: An Analysis using a Bivariate EGARCH Framework”
- December 2007* **SFM Conference** - The 15th Conference on the Theories and Practices of Securities and Financial Markets will be held on December 14-15, 2007 in Hsi-Tze Bay, Kaohsiung, Taiwan.
 Presented paper: “Oil Prices and Equity Returns in the BRIC Countries”
- December 2007* **ACE Conference** – All China Economics International Conference organised and hosted by the APEC Study Centre to be held on 12-14 December in Hong Kong
 Presented paper: “Oil Prices and Equity Returns in the BRIC Countries”

Awards and Achievements

- 2007 **Best paper award in the Emerging Markets category**
 Global Finance Conference 2007
- 2006 **Training in Corporate Finance Solutions and Valuation of Companies**
 Dr Michael Pimley
- 2006 **Training in Corporate Finance**
 Prof Michael Cullan – Harvard University
- 2006 **Training in Financial Modeling, Capital Structure Fundamentals, Valuation of Companies**
 Best Practice Modeling (BPM)
- 2005 **Relationship Credit Group Team Award – Financial Institutions Group**
 Team award for exemplary performance - ANZ Banking Group Ltd
- 2005 **Future Leaders Program**
 ANZ Learning Center – ANZ Banking Group Ltd.
- 2003 **Tier 2 Adviser Accreditation Training**
 Securities Institute of Australia (SIA)
- 2002 **Credit Accreditation**
 ANZ Banking Group Ltd.
- 1994 **President’s Award in Recognition of Educational Excellence by Meeting Outstanding Academic Standards**
 Presidential Academic Fitness Award Program, granted by the President of the United States of America - Bill Clinton